

Buffalo Computer Graphics – Booth 803

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Company Representative(s) at DEFSEC Atlantic 2016

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Company Profile

[Buffalo Computer Graphics](#) (BCG) is a veteran-owned privately held small business that has been in business since 1982. The company operates in four business areas including: [Maritime Simulation Solutions](#), [Incident Management Systems](#), [Mass Notification Systems](#), and Custom Hardware & Software Engineering. BCG has earned a reputation for providing superior products and outstanding service in both private sector and government customers. In addition, BCG goes beyond by providing expert support on all system installations including immediate phone support as well as on-site assistance when necessary.

Product Lines and Capabilities

- Maritime Stimulation products designed specifically to enhance:
 - maritime training and simplification of navigation system testing including radar
 - ECDIS
 - GMDSS
 - radio communication and ship sensors simulators
- Commercial/military navigation devices or systems

Business Objective(s)

- Joint venture partnerships or subcontracting opportunities
- Direct customers

Competitive Advantages

- Situated on the Canadian border within 90 minutes of Toronto
- Small engineering company with the ability to inexpensively and quickly respond to customer's needs or requirements for new technology
- Formal and informal training classes on system use and maintenance for customers

Business History in Canada

BCG has delivered its radar simulation products to the Canadian Coast Guard College in Sydney, NS. Also, BCG has partnered with Toronto-based [FutureShield](#), for the provision of incident management software solutions. Examples of deliverables include: training students in Incident Management at [Sheridan College](#), implementation of DisasterLAN System [Toronto 2015 Pan American & Parapan American Games \(PPAG\)](#), and Enhance Emergency Management Services at the [University of British Columbia](#).